

COMMUNICATIONS
FROM
CITIZENS

UNFINISHED BUSINESS

None

REGULAR BUSINESS

REPORTS OF
BOARDS AND
COMMISSIONS

REPORTS OF
THE CITY
MANAGER

R-1



CITY OF HOPEWELL CITY COUNCIL ACTION FORM

Strategic Operating Plan Vision Theme:

- Civic Engagement
- Culture & Recreation
- Economic Development
- Education
- Housing
- Safe & Healthy Environment
- None (Does not apply)

Order of Business:

- Consent Agenda
- Public Hearing
- Presentation-Boards/Commissions
- Unfinished Business
- Citizen/Councilor Request
- Regular Business
- Reports of Council Committees

Action:

- Approve and File
- Take Appropriate Action
- Receive & File (no motion required)
- Approve Ordinance 1st Reading
- Approve Ordinance 2nd Reading
- Set a Public Hearing
- Approve on Emergency Measure

COUNCIL AGENDA ITEM TITLE: Request for Matching Funds for the 2015 Local Government Challenge Grant presented by the Virginia Commission for the Arts

ISSUE: Each year, the Historic Hopewell Foundation offers a variety of programs and events for citizens that focus on arts and entertainment, while incorporating local history. These programs include the Summer Concert Series held at Weston Manor, the Lunch and Lecture Series, and an annual summer program for children. The Recreation and Parks Department has been awarded grant funding from the Virginia Commission for the Arts in past years to assist with these programs. The grant requires the City to match the \$5,000 provided by the Virginia Commission for Arts, totaling \$10,000 in grant funding for the proposed programs.

RECOMMENDATION: The City Administration recommends that \$5,000 be allocated as matching funds for the Local Government Challenge Grant presented by the Virginia Commission for the Arts to assist with arts and entertainment programming in the City.

TIMING: Action is requested for the Tuesday, March 10, 2015 City Council meeting.

BACKGROUND: This grant and matching funds have been the primary funding source for the popular Weston Manor Concert Series for several years.

FISCAL IMPACT: A positive tourism-related fiscal impact is created when non-residents visit the City of Hopewell to see the performances at historic Weston Manor on the Appomattox River.

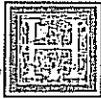
ENCLOSED DOCUMENTS: Attachment 1: Letter from Historic Hopewell Foundation

STAFF: Aaron Reidmiller, Director, Recreation and Parks
Jerry Whitaker, Director, Finance

SUMMARY:

- | | | | | |
|--------------------------|--------------------------|--|--------------------------|--------------------------|
| Y | N | | Y | N |
| <input type="checkbox"/> | <input type="checkbox"/> | Mayor, Michael C. Bujakowski Ward #3 | <input type="checkbox"/> | <input type="checkbox"/> |
| <input type="checkbox"/> | <input type="checkbox"/> | Councilor Christina J. Luman-Bailey, Ward #1 | <input type="checkbox"/> | <input type="checkbox"/> |
| <input type="checkbox"/> | <input type="checkbox"/> | Councilor Roosevelt Edwards, Ward #2 | <input type="checkbox"/> | <input type="checkbox"/> |
| <input type="checkbox"/> | <input type="checkbox"/> | Councilor Wayne Walton, Ward #5 | <input type="checkbox"/> | <input type="checkbox"/> |
| | | | <input type="checkbox"/> | <input type="checkbox"/> |
| | | | | <input type="checkbox"/> |
| | | | | <input type="checkbox"/> |

R-1



HISTORIC HOPEWELL FOUNDATION

SINCE 1972

February 12, 2015

Hopewell City Council
City of Hopewell
Hopewell, Virginia 23860

To The Honorable City Council:

Historic Hopewell Foundation (HHFI) requests that the City of Hopewell accept the Challenge Grant from the State Commission for the Arts in the amount of \$10,000 on behalf of HHFI.

HHFI has and will continue to use the grant to provide the community with programs to enhance the quality of life in Hopewell. Programs that we have and will continue to provide are; Lunch and Lecture, Spring Concerts at Weston Plantation, SOL support for Hopewell Public School and our annual summer children's program George and Emma Days.

The cultural and educational programs that we provide are well attended by the community. The Lunch and Lecture and the Concert series each had more than a thousand participants. The George and Emma Days program is maxed out and we are trying to expand that to include more children.

We appreciate your previous support and look forward to working with the city to maximize the activities made available by this grant.

Sincerely,

David L Harless

President
Historic Hopewell Foundation

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COUNCIL AGENDA ITEM TITLE: Health Insurance Renewal 15/16

ISSUE: Current Health Insurance carrier (CIGNA) was not competitive with the renewal rates for the upcoming 15/16 FY.

RECOMMENDATION: Staff is recommending that Council authorize the City Manager to sign the Adoption Agreement with The Local Choice Health Insurance carrier to become effective July 1, 2015.

TIMING: City Council action is required at the March 24th meeting to ensure that we are properly prepared for Open Enrollment.

BACKGROUND: This time every year, the City has to look at the renewal rates from the health insurance carrier. For the upcoming FY15/16, CIGNA projected a substantial rate increase. Although CIGNA is a great partner and provider, the City could not absorb nor pass on this rate increase that is projected. Therefore, staff recommends that we pursue the quote that was obtained from The Local Choice (TLC). TLC is a program that is managed by the Commonwealth of Virginia's Department of Human Resource Management (DHRM). TLC will offer:

- Competitive rates;
- Below-industry average rate adjustments/increases;
- Benefits that are compliant with the ACA requirements;
- Value-added features unequaled by the private sector; and
- Protection against catastrophic claims through shared risk pools, financial stability, and access to the same statewide and regional provider networks available to state employees.

TLC currently has over 300 local employer groups and covers more than 50,000 employees, retirees and dependents. TLC's plan offerings closely align with the City's current offerings and lastly, TLC came in

SUMMARY:

- | | | |
|--------------------------|--------------------------|---|
| Y | N | |
| <input type="checkbox"/> | <input type="checkbox"/> | Mayor, Brenda S. Pelham, Ward #6 |
| <input type="checkbox"/> | <input type="checkbox"/> | Vice Mayor Christina J. Luman-Bailey, Ward #1 |
| <input type="checkbox"/> | <input type="checkbox"/> | Councilor Arlene Holloway, Ward #2 |

- | | | |
|--------------------------|--------------------------|-------------------------------------|
| Y | N | |
| <input type="checkbox"/> | <input type="checkbox"/> | Councilor Anthony Zevgolis, Ward #3 |
| <input type="checkbox"/> | <input type="checkbox"/> | Councilor Jasmine E. Gore, Ward #4 |
| <input type="checkbox"/> | <input type="checkbox"/> | Councilor Wayne Walton, Ward #5 |
| <input type="checkbox"/> | <input type="checkbox"/> | Councilor Jackie Shornak, Ward #7 |

with a substantially reduced rate for the upcoming Fiscal Year. This means the employees and the City will see a decrease in providing health care coverage for FY15/16.

FISCAL IMPACT: Decrease in Health Insurance premiums for the employee and the City.

ENCLOSED DOCUMENTS: PowerPoint presentation about the Health Insurance Renewal

STAFF: Gail Vance

SUMMARY:

Y N

- Mayor, Brenda S. Pelham, Ward #6
- Vice Mayor Christina J. Luman-Bailey, Ward #1
- Councilor Arlene Holloway, Ward #2

Y N

- Councilor Anthony Zevgolis, Ward #3
- Councilor Jasmine E. Gore, Ward #4
- Councilor Wayne Walton, Ward #5
- Councilor Jackie Shornak, Ward #7

Renewal Update

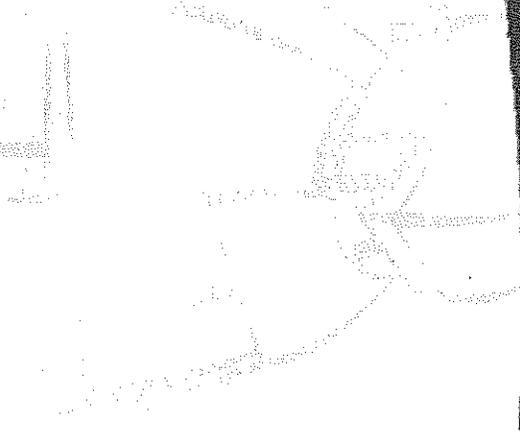
FY15/16

Presented by Gail Vance

LEARN WELL, LIVE WELL, WORK WELL, PLAY WELL, IN HOPEWELL

City's Strategy

- The City encourage employees to be “good consumers” of their health care needs which includes lower utilization of plans (i.e., shop around for diagnostic testing and scripts, also being mindful of ER visits vs. PCP visits, etc.)
- The City incorporates robust wellness activities to help decrease employee’s risk factors (i.e., weight control, diabetes management, healthy eating and exercise, etc.)

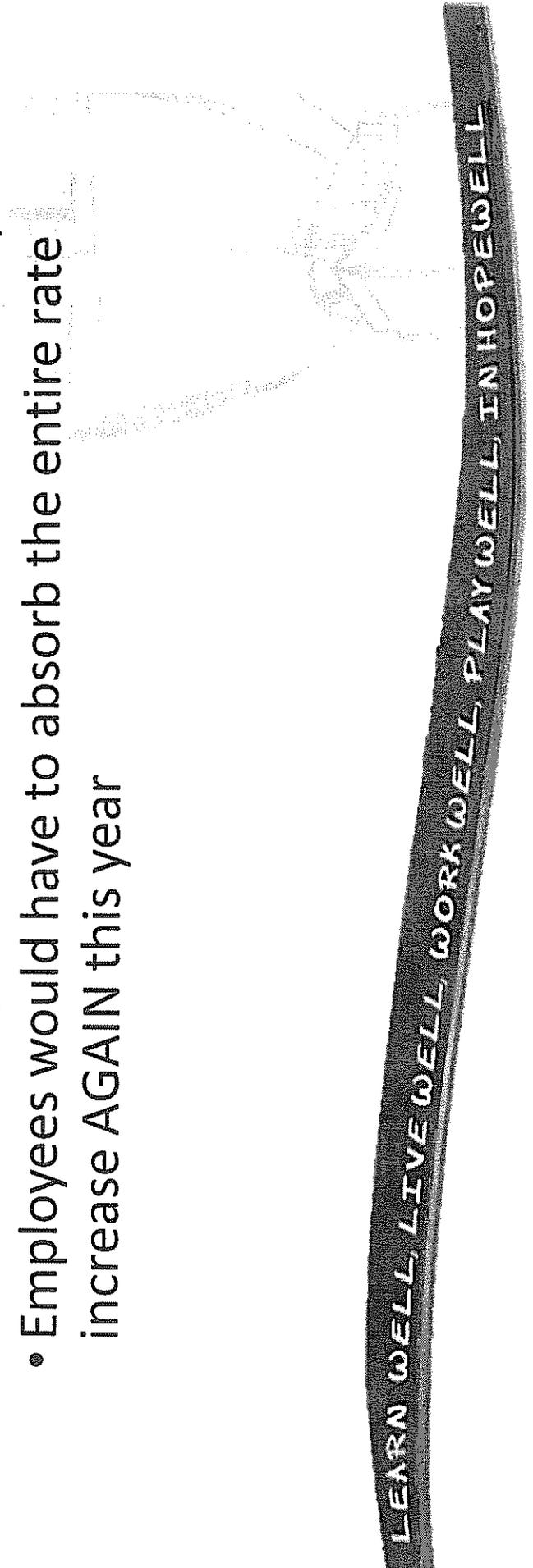


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Renewal Update

Current Provider came in with a significant increase for renewal (based on utilization and PPACA fees – see handout)

- Fiscal challenges to consider:
 - City cannot supplement or absorb increase this year
 - Employees would have to absorb the entire rate increase AGAIN this year



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Renewal Update

Options Available:

- Stay with CIGNA – Pass on increase and substantially reduce benefits
 - We did negotiate increase down but “stripped” the benefits and reduced the plan offerings
- Get a quote from the Local Choice (State Administered Plan for localities)
- Go to Market



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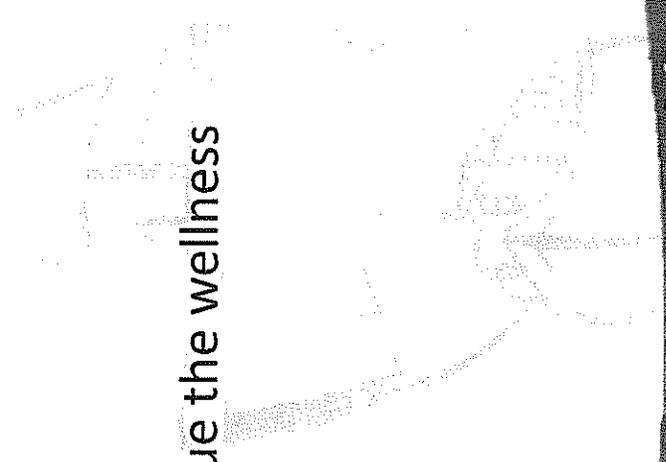
CIGNA

- Factors to Consider:
 - Great partners – very supportive and responsive
 - Excellent customer support
 - Extensive Network
 - Robust wellness program to include 30K for wellness initiatives
 - Transitional issues for employees or dependents with serious health issues
 - Offers 4 tiers (Employee, Employee + Spouse, Employee + Children and Family)
 - Emp+Children realizes a discount for employees
 - Eliminate the HIGH OPTION Plan under current renewal proposal
 - Substantially reduce benefits in the LOW OPTION Plan
 - HSA remains the same

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Local Choice Option

- Factors to Consider:
 - GREAT Rates!
 - Employees should realize a reduction in their rates (Still working on the rates)
 - Minimal reduction to benefits (give a little – take a little)
 - See handout for comparison
 - Extensive Network (Anthem Product)
 - Wellness Program is very minimal
 - Would request 5-10K from Council to continue the wellness initiatives that are currently in place
 - Future renewal benefits
 - Would become part of a larger risk pool
 - More flat renewal increase



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In-Network Benefits	CIGNA OAP In-Network High Plan		Local Choice Key Advantage Expanded		CIGNA OAP In-Network Low Plan		Local Choice Key Advantage 250		CIGNA HSA		Local Choice HDHP	
Calendar Year Deductible	\$250 individual	\$100 individual	\$500 individual	\$250 individual	\$2,500 individual	\$2,500 individual	\$2,500 individual	\$2,500 individual	\$2,500 individual	\$2,800 individual		
	\$500 family	\$200 family	\$1,000 family	\$500 family	\$5,000 family	\$5,000 family	\$5,000 family	\$5,000 family	\$5,000 family	\$5,600 family		
Medical Service Maximum Out-of-Pocket	\$2,500 individual	\$2,000 individual	\$2,000 individual	\$3,000 individual	\$3,500 individual	\$3,500 individual	\$3,500 individual	\$3,500 individual	\$3,500 individual	\$5,000 individual		
	\$5,000 family	\$4,000 family	\$4,000 family	\$6,000 family	\$7,000 family	\$7,000 family	\$7,000 family	\$7,000 family	\$7,000 family	\$10,000 family		
Physician's Office Visits	PCP: \$20 copay	PCP: \$15 copay	PCP: \$20 copay	PCP: \$20 copay	PCP: \$20 copay	PCP: \$20 copay	PCP: \$20 copay	PCP: \$20 copay	20%, after deductible	20%, after deductible		
	Specialist: \$40 copay	Specialist: \$25 copay	Specialist: \$40 copay	Specialist: \$40 copay	Specialist: \$40 copay	Specialist: \$40 copay	Specialist: \$40 copay	Specialist: \$35 copay	20%, after deductible	20%, after deductible		
Inpatient Hospitalization	\$200 per day, up to \$1,000 after deductible	\$200 copay	20% after deductible	\$300 copay	20% after deductible	20% after deductible	\$300 copay	20% after deductible	20%, after deductible	20%, after deductible		
Outpatient Services	\$0 after deductible	\$100 copay	20% after deductible	\$150 copay	20% after deductible	20% after deductible	\$150 copay	20% after deductible	20%, after deductible	20%, after deductible		
Emergency Room	\$250 copay	\$100 copay (10% after deductible lab and x-ray)	\$250 copay	\$150 copay (10% after deductible lab and x-ray)	20% after deductible	20% after deductible	\$150 copay (10% after deductible lab and x-ray)	20% after deductible	20%, after deductible	20%, after deductible		
Labs, Diagnostic X-rays	No charge	10% coinsurance	No charge	10% coinsurance after deductible	20% after deductible	20% after deductible	10% coinsurance after deductible	20% after deductible	20%, after deductible	20%, after deductible		
Advanced Diagnostic Imaging	\$0 after deductible	10% coinsurance	20% after deductible	10% coinsurance after deductible	20% after deductible	20% after deductible	10% coinsurance after deductible	20% after deductible	20%, after deductible	20%, after deductible		
Pharmacy Prescription Drugs (30 day retail supply)	Tier 1 - \$10	Tier 1 - \$10	Tier 1 - \$10	Tier 1 - \$10	Tier 1 - \$10	Tier 1 - \$10	Tier 1 - \$10	After deductible	After deductible	After deductible		
	Tier 2 - \$30	Tier 2 - \$30	Tier 2 - \$30	Tier 2 - \$30	Tier 2 - \$30	Tier 2 - \$30	Tier 2 - \$30	Tier 1 - \$10	Tier 1 - \$10	20%		
	Tier 3 - \$50	Tier 3 - \$45	Tier 3 - \$50	Tier 3 - \$45	Tier 3 - \$50	Tier 3 - \$50	Tier 3 - \$45	Tier 2 - \$30	Tier 2 - \$30			
		Tier 4 - \$55		Tier 4 - \$55		Tier 4 - \$55	Tier 4 - \$55		Tier 3 - \$50			
Mail Order Prescription Drugs (90 day supply)	Tier 1 - \$20	Tier 1 - \$20	Tier 1 - \$20	Tier 1 - \$20	Tier 1 - \$20	Tier 1 - \$20	Tier 1 - \$20	After deductible	After deductible	After deductible		
	Tier 2 - \$60	Tier 2 - \$60	Tier 2 - \$60	Tier 2 - \$60	Tier 2 - \$60	Tier 2 - \$60	Tier 2 - \$60	Tier 1 - \$20	Tier 1 - \$20	20%		
	Tier 3 - \$100	Tier 3 - \$90	Tier 3 - \$100	Tier 3 - \$90	Tier 3 - \$100	Tier 3 - \$100	Tier 3 - \$90	Tier 2 - \$60	Tier 2 - \$60			
		Tier 4 - \$110	Tier 4 - \$110		Tier 4 - \$110		Tier 4 - \$110	Tier 3 - \$100	Tier 3 - \$100			

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Local Choice Option

- Factors to Consider:
 - Offers three tiers (Employee, Dual, and Family)
 - Impacts approximately 19-20 employees – higher premiums may apply
 - Transitional issues for employees with serious health conditions
 - Local Choice does not provide an HSA administrator (Broker will assist)
 - Dental is bundled in the healthcare
 - Compares to our current plan
 - Same Provider – Delta Dental
 - Offers Advantage 65 (Medicare supplement for retirees)
 - Penalty involved if we leave the pool



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QUESTIONS?



LEARN WELL, LIVE WELL, WORK WELL, PLAY WELL, IN HOPEWELL

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CITY OF HOPEWELL CITY COUNCIL ACTION FORM

Strategic Operating Plan Vision Theme:

- Civic Engagement
- Culture & Recreation
- Economic Development
- Education
- Housing
- Safe & Healthy Environment
- None (Does not apply)

Order of Business:

- Consent Agenda
- Public Hearing
- Presentation-Boards/Commissions
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- Regular Business
- Reports of Council Committees

Action:

- Approve and File
- Take Appropriate Action
- Receive & File (no motion required)
- Approve Ordinance 1st Reading
- Approve Ordinance 2nd Reading
- Set a Public Hearing
- Approve on Emergency Measure

COUNCIL AGENDA ITEM TITLE: Appropriate funds to demolish 200 Buren Street in accordance with the MOU between the City of Hopewell and the Hopewell Recreation and Parks Foundation.

ISSUE: To have City Council appropriate \$45,000 to demolish 200 Buren Street.

RECOMMENDATION: The City Administration recommends that City Council resolve to approve the appropriation of funds to demolish 200 Buren Street.

TIMING: City Council action is requested on March 10, 2015

BACKGROUND: A memorandum of agreement was signed on December 12, 2014 between the City of Hopewell and the Hopewell Recreation and Parks Foundation to demolish 200 Buren Street. In accordance with the MOU, any structure on the property must be demolished 90 days from the date of the property conveyance to the City. This date is March 21, 2015. The total cost of asbestos removal and demolition is \$47,700. Currently there is \$4,000 in the demolition account. City Administration is requesting \$45,000 (\$43,700 for asbestos removal and demolition and \$1,300 for contingency).

FISCAL IMPACT: None.

ENCLOSED DOCUMENTS:

- o Demolition Update Table
- o MOU between City of Hopewell and the Hopewell Recreation and Parks Foundation
- o Budget Resolution

STAFF: Jerry Loring Whitaker, Director of Finance
Tevya W. Griffin, Director of Neighborhood Assistance & Planning

SUMMARY:

Y N

- Vice Mayor Christina J. Luman-Bailey, Ward #1
- Councilor Arlene Holloway, Ward #2
- Councilor Anthony J. Zevgolis, Ward #3
- Councilor Jasmine E. Gore, Ward #4

Y N

- Councilor K. Wayne Walton, Ward #5
- Mayor Brenda Pelham, Ward #6
- Councilor Jackie M. Shomak, Ward #7

BUDGET RESOLUTION AMENDMENT
FISCAL YEAR 2014-2015

WHEREAS, at the meeting of the City Council of the City of Hopewell held on March 10, 2015, a budget amendment was introduced to appropriate funds for the FY 2014-2015 budget to provide for Buren Street demolition project.

WHEREAS an budget amendment to appropriate funds in the amount of \$45,000 for the demolition project from the Unassigned Fund Balance for the FY 2014-2015 budget, was introduced and,

WHEREAS, sufficient funds exist in the respective fund balance reserve account.

BE IT, HEREBY, RESOLVED by the Council of the City of Hopewell that:

Sec. 1 The following designated funds and accounts shall be appropriated for the 200 Buren Street Demolition project from the Unassigned Fund Balance.

General Fund-011:

Resources:

Fund Balance \$45,000

Appropriations:

Transfer to Fund 071 \$45,000

Capital Project Fund-071:

Resources:

Transfer from Fund 011 \$45,000

Appropriations:

Demolition Buildings..... \$45,000

**MEMORANDUM OF UNDERSTANDING BY AND BETWEEN THE HOPEWELL
RECREATION AND PARKS FOUNDATION AND THE CITY OF HOPEWELL**

Memorandum of Understanding ("MOU"), made this 12th day of December, 2014, between Hopewell Recreation and Parks Foundation ("HRPF") and the City of Hopewell ("City") wherein the parties hereby agree to the following with regard to the transfer of ownership of a parcel in the City known as 200 Buren Street ("Buren") from HRPF to the City and to describe the understandings between the Parties, and in consideration of such agreement, both Parties will operate under the mutual promises, covenants and undertakings set forth herein, the Parties hereto agree as follows:

I. HRPF Obligations:

1. HRPF will convey such ownership title as it has in the Buren property by deed of gift to the City within 10 days of the signing of this MOU.
2. Prior to the conveyance of the Buren property to the City, HPRF will perfect recordation of the deed of gift conveying the property to HRPF.

II. City Obligations:

1. The City will perfect recordation of the deed of gift within 7 days of the conveyance of the deed of gift to the City.
2. The City shall perform any environmental surveys and demolish at its own expense all structures or other improvements on the Buren Property within 90 days of the conveyance of the deed of gift to the City.
3. The City agrees to hold the HRPF harmless for any costs, fees, or expenses reasonably incurred by HRPF related to the Buren property during HRPF's ownership and will reimburse said expenses with the exception of fees or costs mandated by state code.
4. The City agrees to assume all incidents and obligations financial, legal, and otherwise for the Buren property upon the conveyance of the property to the City.
5. The City agrees that the Buren property will be used for recreational purposes to be determined in the future.
6. The City agrees to add HRPF and the Buren property as additional insured's for liability purposes during the time that HRPF has ownership.
7. The City agrees that HRPF will have no tax liability during the time HRPF has ownership.

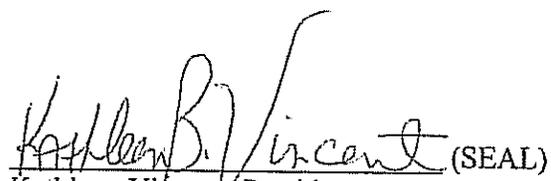
Memorandum of Understanding Between
The Hopewell Recreation and Parks
Foundation and the City of Hopewell

This MOU contains the understanding of the parties and any modifications shall be made in writing with the same formalities as contained herein.

Nothing in this MOU shall give rise to any liability to any third party for any act or omission pursuant to this MOU.

By signing below, the parties certify that they have authorization to enter into this MOU on behalf of their respective party.

WITNESS the following signatures and seals:



Kathleen Vincent, President
Hopewell Recreation and Parks Foundation
PO Box 100 W, City Point R.D.
Hopewell, Virginia 23860 KGV



Mark A. Haley, City Manager
City of Hopewell
300 North Main Street
Hopewell, Virginia 23860

City of Hopewell

Major Demolition Projects (last revised March 3, 2015)

Property	Asbestos Testing (Cost & Contractor)	Asbestos Abatement (Cost and Contractor)	Demolition (Cost & Contractor)	Project Total	Estimated Date of Completion of Entire Project
600 East Broadway	\$690 Viro - Technology	\$21,500 Abateco Services, Inc.	\$49,860 Cooper & Claiborne	\$72,050	• Demolition Complete
700 North 21 st Avenue (Hillcrest)	\$900 Viro - Technology Testing	\$10,800 AmeriTribe	\$25,506 Dwight Snead Construction Company	\$37,206	• Demolition Complete
200 Buren Street	\$1,060 France Environmental (complete)	\$19,750 AmeriTribe	\$27,950 Dwight Snead	\$48,760	Based on funding availability
Prince George Terrace (two fire damaged buildings)	Not yet determined	Not yet determined	Not yet determined	Not yet determined	Not yet determined

R-4



CITY OF HOPEWELL CITY COUNCIL ACTION FORM

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- Civic Engagement
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COUNCIL AGENDA ITEM TITLE: Healthy Families Budget Request

ISSUE: Need for a 90 day reserve to start a new service

RECOMMENDATION: As a one-time request, I recommend \$15,000 be granted to Hopewell-Prince George Healthy Families to offset any cost associated with the setup and preparation of beginning Target Case Management services for “at risk” families in the City of Hopewell.

TIMING: Request needed by the first of April, no later than June 1, 2015.

BACKGROUND: Hopewell-Prince George Healthy Families (HPGHF) is a non-profit/governmental agency without the 501 c 3 status. The City of Hopewell is our fiscal agent. Hopewell-Prince George Healthy Families has been in existence since 1999, when we were established in the community to provide intensive home visitation services to “at risk” families. During this time Hopewell had one of the highest child abuse and neglect rates in Virginia. Healthy Families is a national program; therefore establishing a program in the City of Hopewell and County of Prince George seemed only natural due to the rates of abuse. We are a prevention program that provides home visitation services to families. We are now entering into collaboration with the Community Services Board (District-19) to subcontract in providing Target Case Management Services to families enrolled in our program. Families who are “at risk” and have Medicaid. This will allow HF to bring in additional funding. This will also help the community handle some of the issues of mental health and mental illness, especially with families who have young children. This can reduce the instances of psychiatric hospitalizations, non-managed medication and low parenting skills with parents.

Y	N	
<input type="checkbox"/>	<input type="checkbox"/>	Mayor, Brenda S. Pelham, Ward #6
<input type="checkbox"/>	<input type="checkbox"/>	Vice Mayor Christina J. Luman-Bailey, Ward #1
<input type="checkbox"/>	<input type="checkbox"/>	Councilor Arlene Holloway, Ward #2

Y	N	
<input type="checkbox"/>	<input type="checkbox"/>	Councilor Anthony Zevgolis, Ward #3
<input type="checkbox"/>	<input type="checkbox"/>	Councilor Jasmine E. Gore, Ward #4
<input type="checkbox"/>	<input type="checkbox"/>	Councilor Wayne Walton, Ward #5
<input type="checkbox"/>	<input type="checkbox"/>	Councilor Jackie Shornak, Ward #7

R-4

FISCAL IMPACT: Medicaid requires a 90 day reserve when starting case management services. The \$15,000 request will allow Healthy Families to have a reserve and not fall into a shortfall that is much larger than what we have experienced in years past.

ENCLOSED DOCUMENTS: Letter to Mark Haley & Finance Director, Healthy Families 3 year budget and Home Visiting Chart

STAFF: Bernetta Quinn

SUMMARY: The City of Hopewell has been very gracious in remaining our fiscal agent and to this the Advisory Board and staff are truly appreciative. Approving the \$15,000 to assist HF in having a reserve as we begin case management services would benefit the community.

Y	N		Y	N	
<input type="checkbox"/>	<input type="checkbox"/>	Mayor, Brenda S. Pelham, Ward #6	<input type="checkbox"/>	<input type="checkbox"/>	Councilor Anthony Zevgolis, Ward #3
<input type="checkbox"/>	<input type="checkbox"/>	Vice Mayor Christina J. Luman-Bailey, Ward #1	<input type="checkbox"/>	<input type="checkbox"/>	Councilor Jasmine E. Gore, Ward #4
<input type="checkbox"/>	<input type="checkbox"/>	Councilor Arlene Holloway, Ward #2	<input type="checkbox"/>	<input type="checkbox"/>	Councilor Wayne Walton, Ward #5
			<input type="checkbox"/>	<input type="checkbox"/>	Councilor Jackie Shornak, Ward #7



Hopewell/Prince George Healthy Families

200 West Randolph Road • Hopewell, Virginia 23860
(804) 458-9271 • Fax (804) 458-7770

February 9, 2015

Mr. Mark Haley, City Manager
Municipal Building (City Hall)
300 Main Street, Second Floor, Room 217
Hopewell, Virginia 23860

Subject: Request for Funding Support

Dear Dr. Haley:

We would like to take this time to thank The City of Hopewell for the support you have given to Healthy Families over the years. It has been really challenging from year to year making payroll and just having the funds to carry us through, but we could always count on Hopewell to pick up the shortfall.

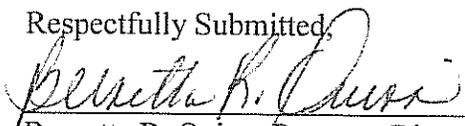
We will be embarking on a new venture with Medicaid reimbursement through Targeted Case Management with District 19 soon. This venture will allow us to partner with District 19 as a sub-contractor in providing case management services to the residents of Hopewell that are enrolled in Healthy Families. With the rise of mental health and mental illness in our country, it seems only natural that home visiting programs get on board and provide this service. The Director decided to reach out to District 19 and they were open and elated to partner with us. This will be an asset for the community as well as benefit Healthy Families. It will also help us to develop sustainable funding. We have entered into this contract with District 19 and look forward to working with them.

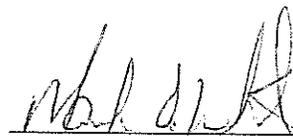
The reason why I am requesting assistance is to diminish the need of a request for assistance as we venture into TCM. The state requirement is that we have 90 days of revenue to cover assets. This will allow us to not decline further in our budget than usual.

We plan to send this same letter to Prince George for assistance as well. Please consider our request and if there are any questions or concerns, please feel free in contacting me.

Again, we appreciate all that the City of Hopewell has done over the years.

Respectfully Submitted,


Bernetta R. Quinn, Program Director HPGHF


Mark White, Advisory Board Chair



City of Hopewell, Virginia

02/27/2015 09:42
jwaltaker

City of Hopewell, Virginia NEXT YEAR BUDGET HISTORICAL COMPARISON

P | bgnryrpts | 1

PROJECTION: 20161 FY 2016 Budget vs1

ACCOUNTS FOR:

FOR PERIOD 99

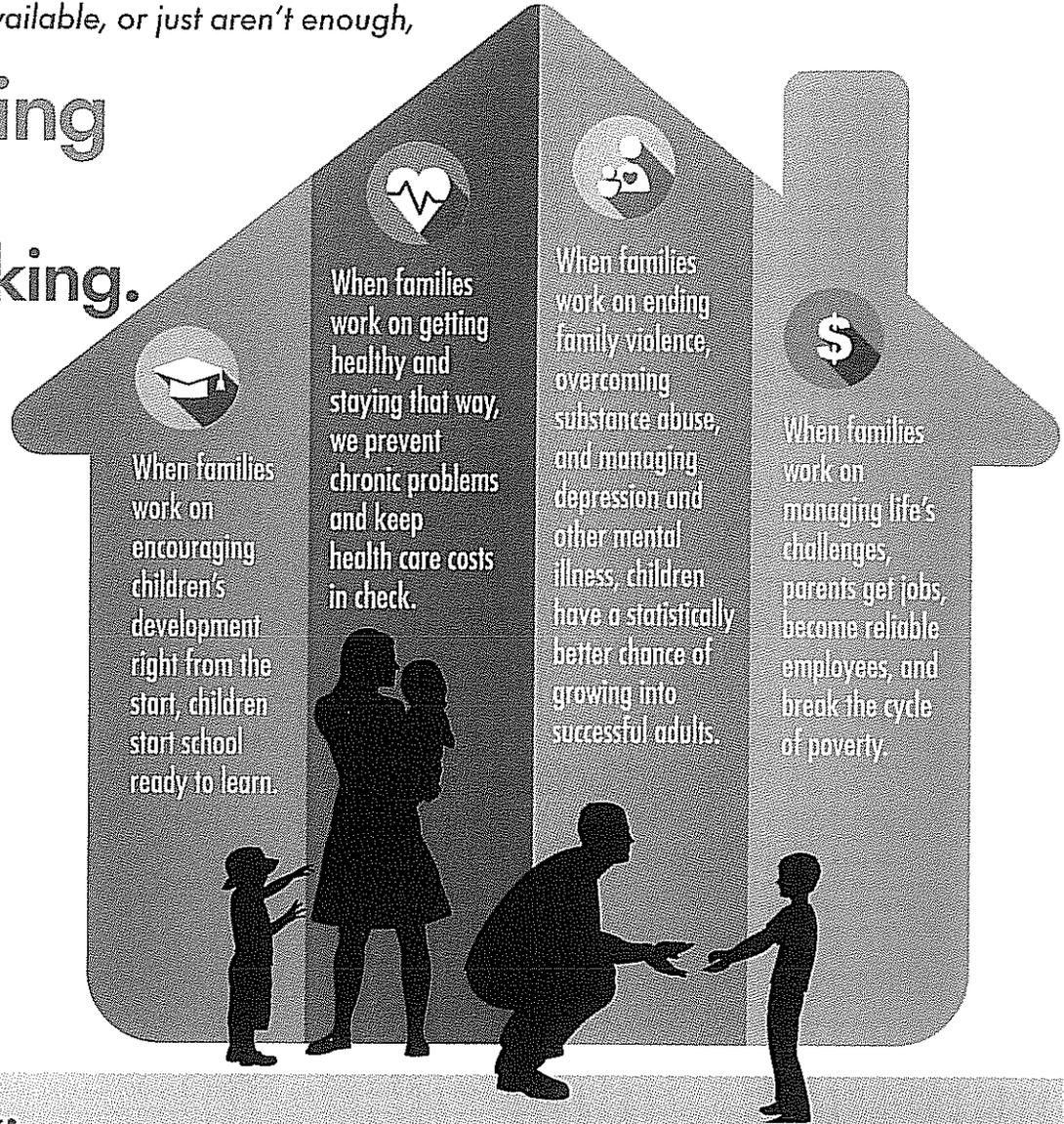
HEALTHY FAMILIES	PRIOR FY3 ACTUALS	PRIOR FY2 ACTUALS	LAST FY1 ACTUALS	CY ACTUALS	CY REV BUDGET	PROJECTION LEVEL 1	PCT CHANGE
0000 UNDEFINED DEPARTMENT							
000 UNDEFINED DIVISION							
090 461229 GRANTS	.00	.00	.00	.00	102,782.00	.00	-100.0%
090 479904 HF001 DON/PRIVGR	.00	6,500.00	8,500.00	12,766.04	.00	.00	.0%
090 479904 HF002 DON/PRIVGR	2,727.00	1,609.00	2,950.45	.00	.00	.00	.0%
090 479904 HF003 DON/PRIVGR	1,260.00	930.00	3,057.06	50,000.00	.00	.00	.0%
090 479904 HF004 DON/PRIVGR	109,400.00	53,425.77	59,335.00	28,547.67	.00	.00	.0%
090 479904 HF005 DON/PRIVGR	44,060.77	88,752.45	42,256.00	6,778.48	.00	.00	.0%
090 479904 HF006 DON/PRIVGR	23,671.39	10,247.14	33,833.73	1,210.59	.00	.00	.0%
090 479904 HF007 DON/PRIVGR	647.50	3,665.00	3,679.98	670.00	.00	.00	.0%
090 484406 TRANSFROM	.00	.00	.00	.00	45,480.00	.00	-100.0%
TOTAL UNDEFINED DIVISION	181,766.66	165,129.36	153,612.22	99,972.78	148,262.00	.00	-100.0%
TOTAL UNDEFINED DEPARTMENT	181,766.66	165,129.36	153,612.22	99,972.78	148,262.00	.00	-100.0%
0117 HEALTHY FAMILIES							
241 HEALTHY FAMILIES							
90011241 501100 FTSALARY	119,969.03	109,248.29	84,688.50	44,798.58	148,262.00	149,552.00	.9%
90011241 502100 FICAEMPLRC	8,543.97	7,645.68	6,384.96	3,347.97	.00	11,440.73	.0%
90011241 502210 RETIRE VRS	18,378.88	11,154.34	7,501.85	3,362.27	.00	18,484.63	.0%
90011241 502212 RETVRSHYB	.00	.00	1,002.40	1,491.00	.00	.00	.0%
90011241 502221 RETICMARHYB	.00	.00	107.20	142.22	.00	.00	.0%
90011241 502300 EMPPLTHINS	29,910.00	28,271.76	3,419.72	7,399.08	.00	22,177.96	.0%
90011241 502400 GRPLIFEMDIS	335.32	1,174.54	399.36	193.56	.00	875.52	.0%
90011241 502510 LGTERMDIS	75.00	63.00	48.00	54.84	.00	72.00	.0%
90011241 502520 WC INS	323.16	291.06	224.59	114.81	.00	484.55	.0%
90011241 502700 CELLSTIPND	749.40	799.54	534.24	303.00	.00	1,046.86	.0%
90011241 502840 EAP PROG	92.65	443.04	239.98	119.99	.00	.00	.0%
90011241 502850 MGTCONSULT	92.65	81.75	59.95	43.60	.00	.00	.0%
90011241 503130 SERV CONTR	160.00	4,571.00	5,351.50	21,423.26	.00	.00	.0%
90011241 503320 PRINTING	69.50	6,140.81	15,614.88	12,732.82	.00	.00	.0%
90011241 503500 ADS	.00	714.65	835.80	1,390.00	.00	.00	.0%
90011241 503600 MILEAGE	.00	.00	160.00	.00	.00	.00	.0%
90011241 505510 TRVLPUBTRN	2,019.98	2,689.08	2,183.75	383.94	.00	.00	.0%
90011241 505520 CONV/CONF	621.33	349.27	2,717.48	4,487.42	.00	.00	.0%
90011241 505550 MEALS	.00	.00	.00	562.50	.00	.00	.0%
90011241 505810 DUES/MBER	12,369.00	1,455.00	1,895.00	8,663.00	.00	.00	.0%
90011241 506001 OFFICESUPP	2,965.67	2,355.99	7,002.16	459.78	.00	.00	.0%
90011241 506008 VEHEOURGAS	.00	.00	.00	3,377.29	.00	.00	.0%
90011241 506013 ED/RECSUPP	2,975.93	2,066.71	4,854.00	453.55	.00	.00	.0%
90011241 509210 MISC EXP	138.00	.00	.00	154.67	.00	.00	.0%
TOTAL HEALTHY FAMILIES	199,696.82	179,515.51	145,225.32	115,554.35	148,262.00	204,134.25	37.7%
TOTAL HEALTHY FAMILIES	199,696.82	179,515.51	145,225.32	115,554.35	148,262.00	204,134.25	37.7%
TOTAL HEALTHY FAMILIES	381,463.48	344,644.87	298,837.54	215,527.13	296,524.00	204,134.25	-31.2%

When families work, everything else works better.

All families need support to function at their best. When traditional supports aren't available, or just aren't enough,

Home visiting works to get families working.

Home visiting is a proven family-strengthening strategy in which trained professionals bring support and information to families in their homes during their children's first five years.



Home visiting is:

Voluntary. Families decide for themselves whether or not to participate.

Flexible. Activities, frequency and duration depend on the family's needs.

Effective. Proven results for children and their parents!

Smart. Generating a return of up to \$5.70 for every dollar invested.



Change the first five years and you change everything.

For more information, visit homevisitingva.com

Home visiting helps families work

National, state, and local research shows that high quality home visiting produces significant results in the first five years, over a lifetime, and across generations.



Anne Holton
Secretary of Education



Bill Hazel
Secretary of Health and
Human Resources

Home visiting can positively impact

-  a child's school performance,
-  a family's health and
-  a community's economic well-being.

We are inspired by the day-to-day work of home visitors to ensure our youngest children have access to preventive health services and early developmental programs that are so crucial to academic success.

Anne Holton and Bill Hazel, Co-chairs of the Children's Cabinet

Home visiting gets results and

BENEFITS OF HOME VISITING



Better birth outcomes, including a 50% reduction in the number of babies born at low birth weight, and increased breastfeeding and immunization rates.

Enhanced parent-child interactions and increased protective factors associated with the prevention of child maltreatment and neglect in the homes of disadvantaged families.



More efficient use of health care

COSTS OF DOING NOTHING

\$15,000 average hospitalization costs for each preterm/low birth weight birth.

\$43,800 per year for one child in foster care.

Virginia spends nearly \$7 Million a year on asthma related emergency visits for 60,427 children insured by Medicaid/CHIP.

Of the **100,000** babies born in Virginia each year,



- **30,500** are born to low-income mothers
- **9,600** are born prematurely
- **6,500** are born to a teen mother



Of the **500,000** children in Virginia under age five,



- **70,000** have three or more risk factors at birth
- **47,000** have parents with fair or poor mental health

Home visiting helps the families who need it most – families in jeopardy – because of risks like these.

Home visiting is a proven, fiscally sound solution that stretches hard-earned tax dollars by leveraging private sector capital with public investment to improve the lives of Virginia's families today and tomorrow.

"I used to cost the government a whole lot of money. Now I'm paying it back."

Participant

savings we can see today.

Parents finish school or earn a GED and get jobs. Mothers increased the number of months they were employed before their child's fourth birthday by 82%.

Early detection of developmental delays



Reduced child abuse and neglect by half.

Stronger school performance

Reduced grade retention

Someone without a high school diploma makes an average of **\$8,064 less per year** than someone with a diploma.

\$12,900 a year for one child in special education

Child maltreatment costs between **\$210,012 and \$1,272,900** over the lifetime of each victim.

ONLY 25% of 17 to 24 year olds would qualify to serve in the US military.

Virginia spends **\$80 million a year** on students who need to repeat a grade.

We are not even close to meeting the need.

When we want to accomplish something, we know we have to give it **100 percent**.



The future prosperity of the Commonwealth depends on our ability to foster the health and well-being of our children and families. Estimates put the number of Virginia's families with young children in need of home visiting at over 100,000. Statewide, in 2014, we have the capacity to serve 13,145 families at any point in time.

Working together to get families working.

The Virginia Home Visiting Consortium advances the delivery of high quality, efficient services that improve the health, social, and educational outcomes for new and expecting parents, young children, and their families within safe homes and connected communities, so that children grow up healthy and ready to learn. The Consortium coordinates the work of nine home visiting models serving 13,145 at risk families in 116 localities across the Commonwealth. The Consortium employs **four core strategies** to create a comprehensive, coordinated system that delivers high-quality, responsive, and innovative solutions:

Coaching, professional development, and technical assistance.

Promoting resource development, innovation, efficiency, and advocacy.

Coordinating home-based services across public and private agencies.

Facilitating data collection, analysis, and evaluation.

What YOU can do.

"The proudest day of my life was the day I started paying taxes."

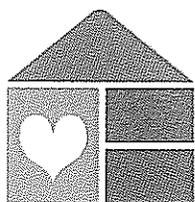
-Participant-



Learn more: visit homevisitingva.com to watch a home visit or sign up to go on one in person.



Invest more: Make investments when and where it counts. Leverage federal, state, local public and private dollars to invest enough money in proven programs to reach all eligible families.

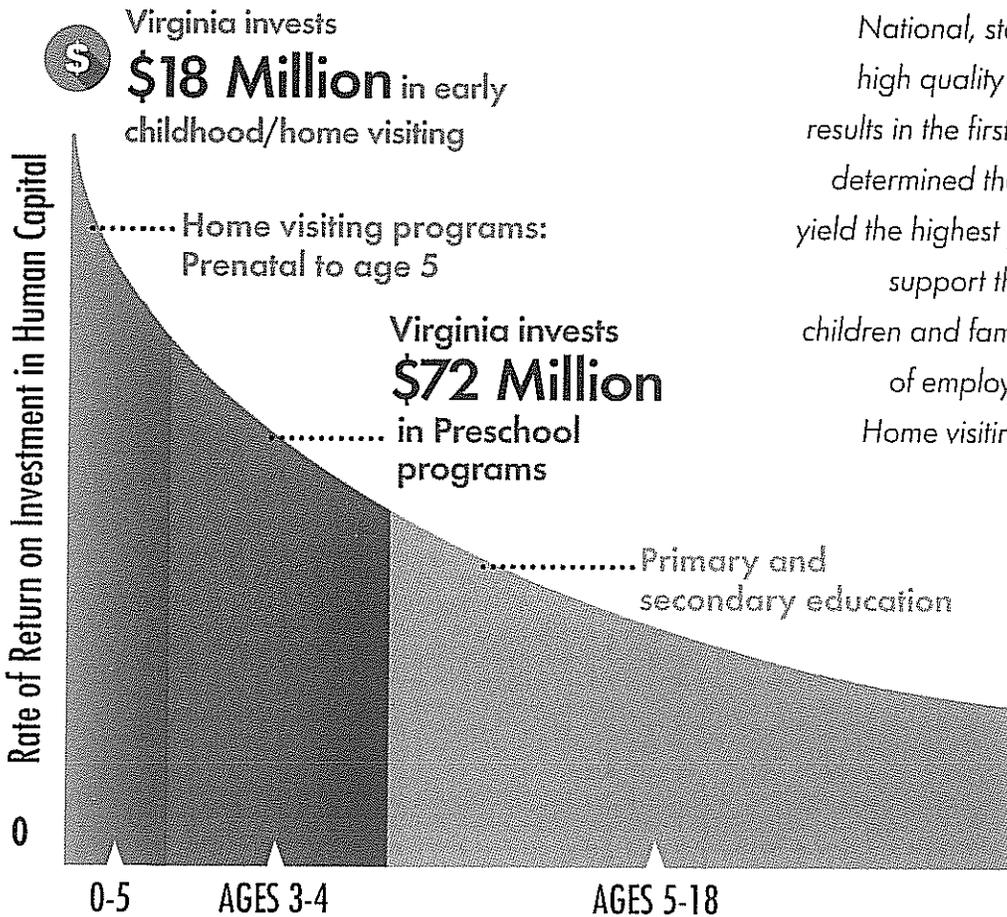


Virginia Home Visiting Consortium

For more information, visit homevisitingva.com

Supported by project D89MC23543 from the U.S. Department of Health and Human Services, Health Resources and Services Administration, Maternal and Child Health Bureau (Title V, Social Security Act, Patient Protection and Affordable Care Act of 2010).

Home Visiting Helps Virginia's Investments Work Better



National, state, and local research shows that high quality home visiting produces significant results in the first five years. National research has determined that investments in the first five years yield the highest possible return. Virginia's statistics support this conclusion. Wise investments in children and families are repaid through a lifetime of employment and responsible citizenship. Home visiting helps Virginia get a higher rate of return on these investments.



Virginia spends **\$1.9 Billion** on primary and secondary education

All of these numbers do not include federal funding.

Since 2009, families in 18 Virginia communities have lost home visiting programs because of \$2.5 million in state budget cuts, yet the Commonwealth spends **\$80 million** each year on elementary school students who need to repeat a grade.

Invest Now
for
Big
Returns

\$3,800 per year
It costs about \$3,800 to provide a family with home visiting services for a year. Most families graduate from services in one to three years.
High-quality home visiting programs can generate returns of more than **\$41,000** per family served.

HIGH-QUALITY HOME VISITING FOR DISADVANTAGED CHILDREN CAN REDUCE INEQUALITY AND PROMOTE ECONOMIC GROWTH.

James Heckman, Nobel Prize winning University of Chicago Economics Professor and Paul Gertner, Director, UC Berkeley Clauson Center for International Business.

R-5

RECOMMENDATION TO
THE CAPUP BOARD

REPORTS OF
THE CITY
ATTORNEY

REPORTS OF CITY CLERK

VACANCIES ON BOARDS AND COMMISSIONS AS OF 3.10.2015

Board of Architectural Review-2 vacancies-no TBRs on file;

Dock Commission-1 vacancy (Harbor Master)-no TBRs on file;

Hopewell Redevelopment & Housing Authority – 1vacancy-5 TBRs on file;

Virginia's Gateway Region – 1 vacancy (2.28.2015) – 1 TBR on file;

Recreation Commission-1 vacancies (1 student rising junior)-1 TBR on file;

Senior Citizen Advisory Commission-3 vacancies-no TBRs on file;

Social Services Advisory Board-3 vacancies-4 TBRs on file;

REPORTS OF THE CITY COUNCIL

Committees

Individual Requests

Any other councilor

CITIZEN
COUNCILOR
REQUESTS

None

PRESENTATIONS
FROM
BOARDS
&
COMMISSIONS

COUNCIL COMMUNICATIONS