



**ADDENDUM # 1**  
**IFB #10-14 – GRASS CUTTING SERVICES-HRWTF**  
**AREA ONLY**

**APRIL 25, 2014**

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The City of Hopewell has received and reviewed the below questions/requests related to IFB #10-14 – Grass Cutting Services-HRWTF Area Only, and offers the following responses as Addendum #1. Please acknowledge receipt of this addendum by signing and including the last page as part of your bid response.

**1. Are there drawings or maps with detailed areas?**

**Answer:** No, there are not any drawings or maps. However, you are free to visit the areas listed in the bid. If you would like to schedule a walk-thru, please contact Shayna Johnson at 804-541-2210.

**2. Could you provide the bid tally sheet from the prior bid?**

**Answer:** The bid evaluation sheet from IFB # 08-11 Grass Cutting Services is attached to this addendum. The prior bid included Recreation areas (Area A), Hopewell Regional Wastewater Treatment Facility or HRWTF areas (Area B), and Public Works areas (Area C). The amounts listed for Area B pertain to the HRWTF areas.

**3. Could you provide the contractor and prices of the incumbent?**

**Answer:** The current contractor is Lawn Beautician. The enclosed bid sheet for Area B lists the current per cut rate charged for each HRWTF area. The contract was modified to increase the per cut rate at the HRWTF Main Facility from \$340.00 to \$490.00. The Contract Modification Agreement is also enclosed.

Area C

## BID EVALUATION SHEET

08-11  
Formal Bids

06/21/11  
Date

Informal Quotes

Department: Recreation/HRWTF/Public Works

Bid Evaluation for: Grass Cutting Services

VENDOR	QUOTATION	TOTAL
Cargill Lawn Care 7100 Whispering Winds T-39 Prince George, VA 23875	Area A: \$3160 Area B: NO BID Area C: NO BID	Area A: \$3160 Area B: NO BID Area C: NO BID
Sunny Days Lawn & Tree Ser LLC 13650 Pole Run Rd Disputanta, VA 23842	Area A: \$2425 Area B: \$590 Area C: \$4090	Area A: \$2425 Area B: \$590 Area C: \$4090
Grass Roots Lawn Services of Giles Co 134 Cypress Lane Pearisburg, VA 24134	Area A: \$4450 Area B: \$800 Area C: \$7660	Area A: \$4450 Area B: \$800 Area C: \$7660
Vargas Remodeling & Construction 20718 Tangier Cr Petersburg, VA 23803	Area A: \$7075 Area B: NO BID Area C: INCOMPLETE	Area A: \$7075 Area B: NO BID Area C: INCOMPLETE
Lawn Beautician Inc 109 Terminal St. Hopewell, VA 23860	Area A: \$1978 Area B: \$450 Area C: \$2898	Area A: \$1978 Area B: \$450 Area C: \$2898
D & S Lawn Service LLC 10758 Vaughan Rd Petersburg, VA 23805	Area A: \$3925 Area B: \$750 Area C: NO BID	Area A: \$3925 Area B: \$750 Area C: NO BID
TruGreen LandCare 6700 Janway Rd Richmond, VA 23228	Area A: \$3708.28 Area B: NO BID Area C: NO BID	Area A: \$3708.28 Area B: NO BID Area C: NO BID
Roark's Property Maintenance 566 McCune Road Crewe, VA 23930	Area A: \$5700 Area B: \$665 Area C: NO BID	Area A: \$5700 Area B: \$665 Area C: NO BID
Eaton Landscaping & Lawn Care Inc 2447 Old Bermuda Hundred Rd Chester, VA 23836	Area A: \$3725 Area B: \$1210 Area C: \$4124	Area A: \$3725 Area B: \$1210 Area C: \$4124
J. E. Perdue Landscaping 500 Dupuy Ave Colonial Heights, VA 23834	Area A: \$3412.70 Area B: \$984.50 Area C: <del>\$7463.79</del> 7827.71 etc	Area A: \$3412.70 Area B: \$984.50 Area C: <del>\$7463.79</del> 7827.71 etc
Shelton's Lawn Service Inc. 3002 Kingsdale Rd Richmond, VA 23237	Area A: \$1820 Area B: \$475 Area C: NO BID	Area A: \$1820 Area B: \$475 Area C: NO BID
W. J. Lawn Care, LLC Po Box 162, 6550 Redwood Lane Prince George, VA 23875	Area A: NO BID Area B: \$490 Area C: NO BID	Area A: NO BID Area B: \$490 Area C: NO BID
Maybury's Lawnscape Inc 6901 Hickory Rd Matoaca, VA 23803	Area A: NO BID Area B: NO BID Area C: \$3500	Area A: NO BID Area B: NO BID Area C: \$3500

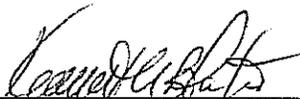
Please return the bids to the City Clerk, Room 216, Municipal Building, 300 North Main Street, Hopewell, Virginia 23860. Regardless of delivery method of bid, the **outside** of each envelope must clearly indicate the following: (if bid is delivered by Federal Express, UPS, USPS Priority, etc. or any other means, the outside of **each** envelope **must also** clearly indicate):

Office of the City Clerk  
Room 216  
Municipal Building  
300 North Main Street  
Hopewell, Virginia 23860  
Closing Date of Bid: June 21, 2011  
Commodity Name: Grass Cutting Services  
Bid # 08-11

In compliance with Invitation for Bid #08-11 and subject to all conditions thereof and attached thereto, the undersigned offers and agrees if the Bid price and conditions will be accepted within thirty (30) calendar days from the date of opening to evaluate, to furnish any and all of the items upon which the prices are quoted, at the price set opposite each item, delivered at the points as specified and as scheduled.

LAWN BEAUTICIAN, INC  
NAME OF ORGANIZATION

109 TERMINAL ST.  
STREET ADDRESS

  
SIGNATURE

Hopewell VA 23860  
CITY, STATE, ZIP CODE

Kenneth R. Fertin  
NAME (TYPE OR PRINT)

804 452 4330  
TELEPHONE NUMBER

Sales Manager.  
OFFICIAL TITLE

452 4331  
FAX NUMBER

6/17/11  
DATE

54-172 7319  
IRS I.D.#

Revised 5/25/11

Bid Sheet for Area B - HRWTF

**Bid award will be based on per cutting quotation (#1) only.**

1. Quotation Per Cutting

A. Main Facility – 231 Hummel-Ross Road	\$ <u>340<sup>-</sup></u>
B. Primary Plant Facility – 2000 Cloverdale Ave	\$ <u>110<sup>-</sup></u>
Total	\$ <u>450</u>

Quote for Additional Services should be on a per service basis (for example: the cost to prune shrubs one time should be entered on the quote line.)

2. Additional Services per Job

A. Planting Beds-Spring and Winter	\$ <u>300</u>
B. Pruning Shrubs-4 Times Per Year	\$ <u>600</u>
C. Mulching-Admin Building-Annual Service (15 yards)	\$ <u>1900</u>
D. Mulching-Gravelly Run Training Center (1/2 yard)	\$ <u>250</u>
E. Herbicide Spraying-Sidewalks, Curbs, Mulch Beds	\$ <u>450</u>
F. Storm Water Outfalls-Weed Trimming	\$ <u>450</u>
G. Leaf Removal-1 Time Per Season	\$ <u>800</u>
H. Lawn Aeration-Fall Overseed and Fertilizer-Admin and Island (1.5 acre)	\$ <u>800</u>
I. Spring Weed and Feed (1.5 acre)	\$ <u>400</u>

CONTRACT MODIFICATION AGREEMENT

Date: July 15, 2013

Contract No.: 08-11 – Grass Cutting Services

Modification No.: 01

Issued By: City of Hopewell - HRWTF  
231 Hummel Ross Road  
Hopewell, VA 23860

Contractor: A Lawn Beautician  
109 Terminal Street  
Hopewell, VA 23860

RECEIVED  
7/29/2013  
*[Signature]*

This Supplemental Agreement is entered into pursuant to the provision of the basic contract.

Description of Modification:

Pricing change – Increase from \$340.00 per cut to \$490.00 per cut at HRWTF Main Facility (231 Hummel Ross Road), effective July 15, 2013 through June 30, 2014.

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.

CONTRACTOR

By: *Arthur Roblo*  
*Arthur Roblo president*  
Name and Title (Type or Print)

*15 - July 13*  
Date Signed

CITY OF HOPEWELL

By: *[Signature]*  
Shayna Jones Johnson, Purchasing Agent  
Name and Title (Type or Print)

*7/15/2013*  
Date Signed

Please sign and include this form as part of your bid response to verify receipt of Addendum # 1.



Shayna Johnson, Purchasing Agent

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Signature of Receipt of Addendum # 1

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Date

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Company Name